

ANNUAL REPORT

SOAR Career Solutions

FY 22/23

SOAR
CAREERS

Reach hire.

FY 22/23 ANNUAL REPORT HIGHLIGHTS

3,936

hours of 1-1
assistance

469

Individuals served

70%

of job seekers obtained
employment

GOAL:

80% of clients will increase
their work readiness
knowledge + skills

OUTCOME: 87%

GOAL:

70% of Phase 3 clients will
obtain post-secondary
credentials, certification, or
degree

OUTCOME: 53%

GOAL:

50% of Phase 4
jobseekers will obtain
employment

OUTCOME: 70%

SUCCESS SPOTLIGHT

Makaya B came to SOAR a year ago with a job history of work in direct care support and wanted to advance her career in the healthcare field. At intake she was working part-time at Ecumen. After coming to SOAR she enrolled in the Pathways to Prosperity CNA training at Community Action Duluth, with a long-term goal of enrolling in LSC's nursing program.

While attending CNA training, Makaya faced several barriers: access to childcare post training, transportation, rent payments during training, and unexpected health expenses. Her case manager at SOAR helped her navigate these barriers while she took training. After CNA training, Makaya furthered her credentials and took and completed our Trained Medication Aide training in February.

She now works full-time at Viewcrest Health Center making \$9k more per/year than before.

Income by Funding Source

	FY 22-23	%
Government Grants	\$1,004,245	82.7%
Foundation Grants	\$133,000	10.9%
Federated Campaigns	\$27,500	2.3%
Corporate/Private	\$47,752	3.9%
Program Fees	\$1,905	0.2%
Other Income	\$293	0%
TOTAL INCOME	\$1,214,695	100%

Functional Expenses

	FY 22-23	%
Employment Services	\$699,212	60.9%
Reentry Services	\$295,076	25.7%
TOTAL PROGRAM SERVICES	\$994,288	86.6%
Management + General	\$146,692	12.8%
Fundraising	\$7,291	0.6%
TOTAL SUPPORTING SERVICES	\$153,983	13.4%

Thank you to our funders:

The Ordean Foundation

City of Duluth- Community Development
Block Grants (CDBG)

St. Louis County- Community Development
Block Grants- (CDBG)

Lloyd K. Johnson Foundation

Northland Foundation

MN Office of Justice Programs

MN Dept. of Employment & Economic
Development

Wildey H. Mitchell Family Foundation

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Essentia Health

Youthprise

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