



SOAR CAREER SOLUTIONS

Annual Report

21/22



**TOGETHER,
LET'S GET
TO WORK.**

JOB SEARCH TECHNIQUES
SKILLS TRAININGS
MENTORING
PERSONALIZED COACHING
SELF-DISCOVERY WORKSHOPS

soarcareers.org

A look back

2021 into 2022 was a very exciting year for us here at SOAR- we got a new website, said hello to some incredible new teammates, partnered with inspiring community agencies, and most importantly, worked with people who live here on achieving their goals.

While still trying to navigate the impacts of the pandemic on the workforce and needs of our community, we switched gears, adapted, and made room for changing needs. Thanks for being here with us- we couldn't do it without you.

Agency Outcomes

437

CLIENTS SERVED

3,169

**CASE MANAGER TO CLIENT
MEETING HOURS**

209

**CLIENTS ENROLLED IN
SOAR WORKSHOPS**

Goal:

80% of clients will
increase their work
readiness knowledge
+ skills

Outcome:

87%

Goal:

70% of Phase 3
clients will obtain
post-secondary
credentials,
certification, or
degree

Outcome:

53%

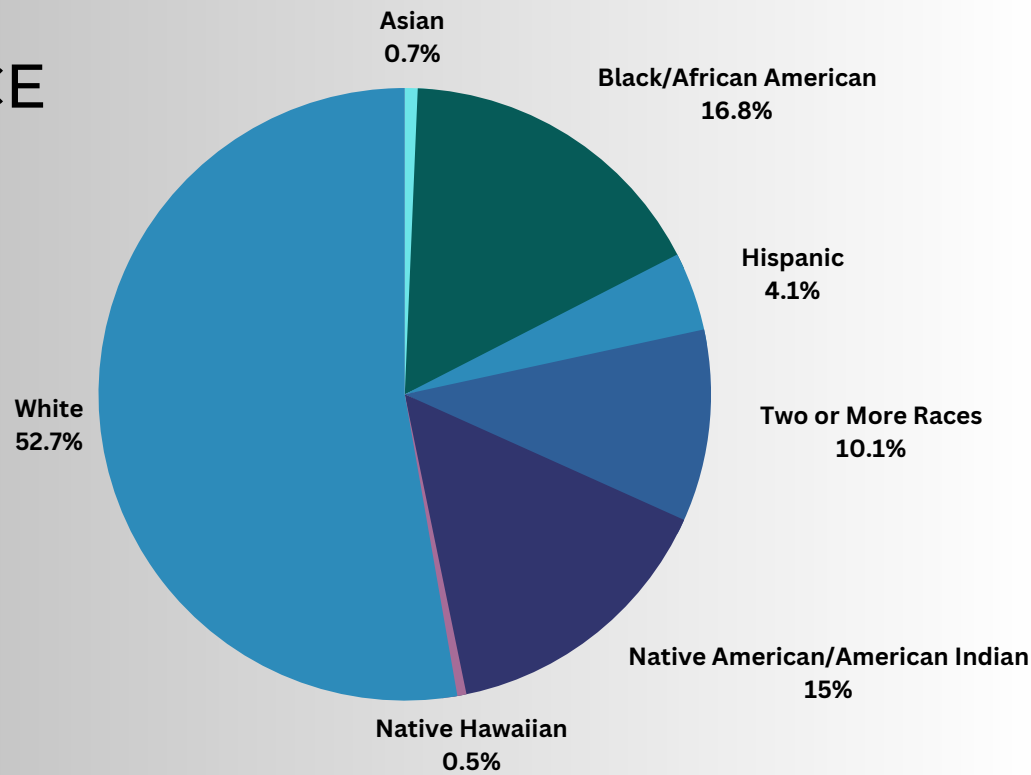
Goal:

50% of Phase 4
jobseekers will obtain
employment

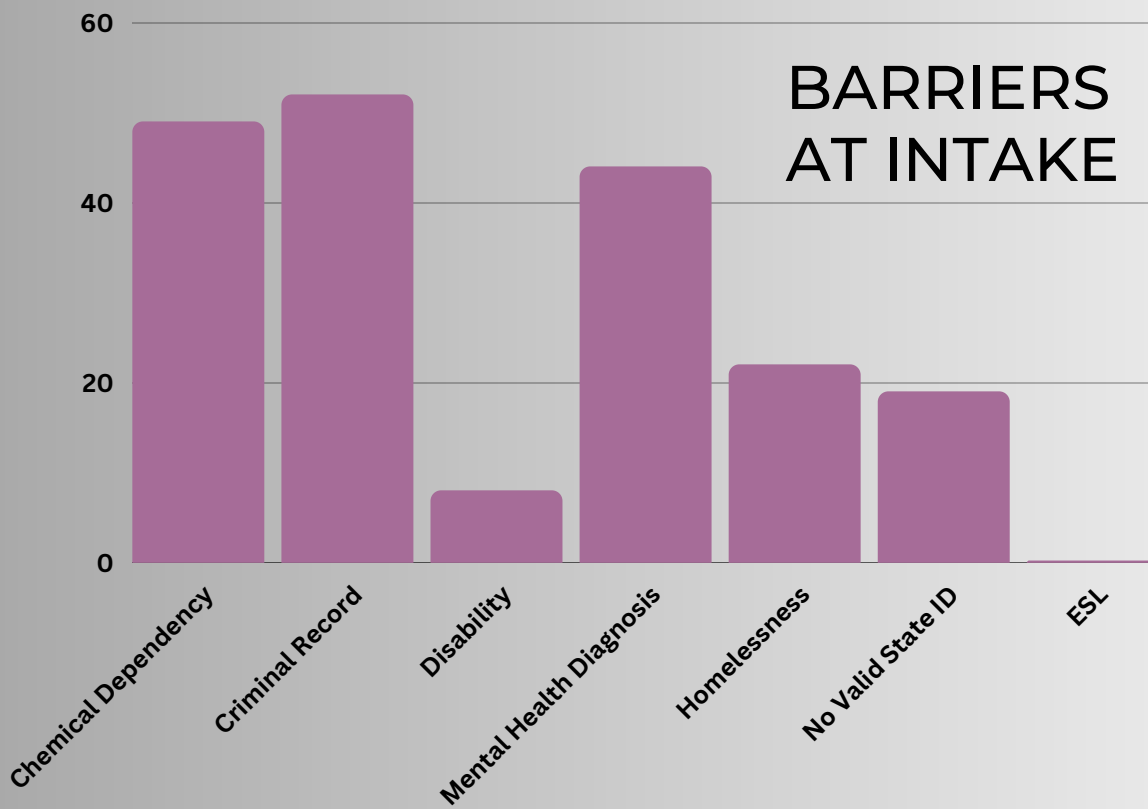
Outcome:

72%

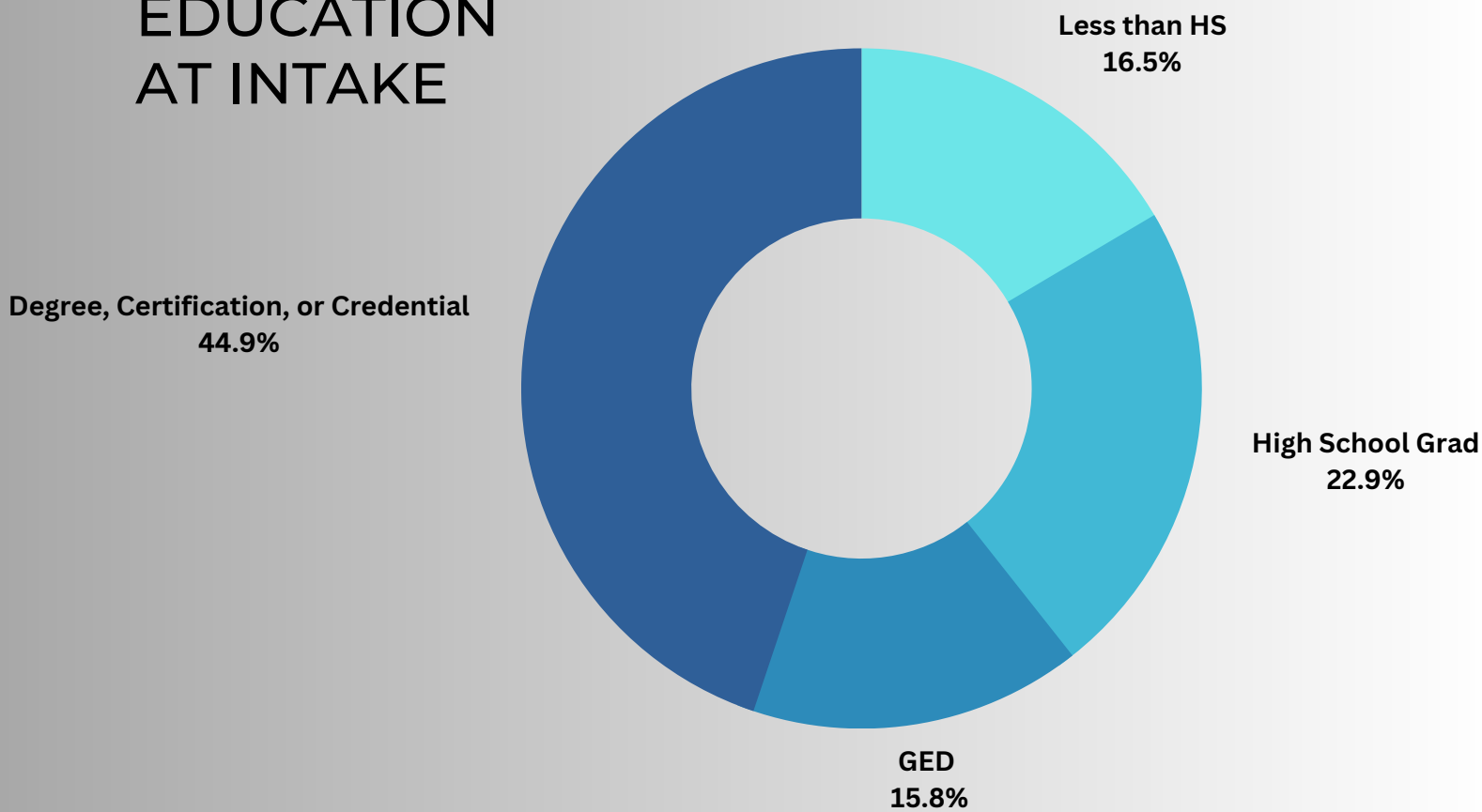
RACE



BARRIERS AT INTAKE



EDUCATION AT INTAKE



EMPLOYMENT AT INTAKE

FULL-TIME EMPLOYED



PART-TIME EMPLOYED



UNEMPLOYED



INCOME BY FUNDING SOURCE	FY 21/22	%
Government Grants	\$875,078	72.9
Foundation Grants	\$30,000	2.5
Federated Campaigns	\$30,359	2.5
Corporate/Private	\$48,910	4.1
Program Fees	\$5,167	0.4
Other Income	\$211,153	17.6
TOTAL	\$1,200,667	100

FUNCTIONAL EXPENSES	FY 21/22	%
Employment Services	\$630,911	67.9
Re-Entry Services	\$298,561	32.1
TOTAL PROGRAM SERVICES	\$929,472	85.8
Management + General	\$145,533	
Fundraising	\$7,963	
TOTAL SUPPORTING SERVICES	\$153,496	14.2

THANK YOU TO OUR FUNDERS:

The Ordean Foundation

Essentia Health

City of Duluth- Community
Development Block Grant (CDBG)

Youthprise

St. Louis County- Community
Development Block Grant (CDBG)

MN Dept. of Labor and
Industry

Minnesota Department of
Transportation

St. Louis County-
Minnesota Family
Investment Program

Duluth Workforce
Development

Head of the Lakes
United Way

MN Office of Justice Programs

Willey H. Mitchell Family Foundation

THANK YOU TO OUR SPONSORS:

Minnesota Power

Lake Superior College

North Central States Regional
Council of Carpenters

Northland Construction

Metro Sales

Farm Boy

Esterbrooks

Northshore Bank

CW Technology

Halvor Lines

Johnson Insurance

Thrivent